

# A career with purpose



### Grow your values

We value diversity and inclusion, which is why we are committed to the success of women financial professionals.

#### We currently offer:



Work-life balance



Financial rewards and recognition



Flexibility and innovation



Opportunity for paid training



Tuition refund program for professional designations



Women's Leadership Council



Women's study groups

## \$30tn

Women now control some \$10 trillion in U.S. financial assets; by the end of the decade, that figure will rise to \$30 trillion.<sup>1</sup>

+50%

Women now control more than half of the personal wealth in the United States — and women-managed wealth is growing 1½ times faster than other wealth.<sup>2</sup>

+14.9%

The financial advisor job market is expected to grow by 14.9% between 2016 and 2026. Significant job growth and security are anticipated for financial advisors, partly due to the large portion of the population approaching retirement.<sup>3</sup>

The enormous wealth women control, coupled with a high percentage of women preferring to work with a woman financial professional, create virtually unlimited potential for women to be successful in this career.

As one of our financial professionals, you will have access to a vast array of resources, tools and programs that will help equip you with a level of confidence to help people, families and communities make smart financial decisions, while building long-term relationships.

## A career on your own terms

We value your ambition. As a financial professional, you can accelerate your own career. In fact, we work hard to create a culture where you move forward as fast as you're capable, not as fast as you're told. Growing your income or responsibilities is based on one factor — you. And to top it off, we offer flexibility and a work-life balance not all financial careers offer — you can actually make a family commitment or get in that morning workout.

You can build your career on your own terms. No strict 9 to 5. No one-track path. No corporate ladder. Our growing field force enjoys the flexibility and balance our company provides. We believe success and maintaining a healthy lifestyle go hand-in-hand. You have the ability to pursue the established management track, collaborate with an established team of financial professionals or develop your very own practice. And to get new financial professionals adjusted, we offer a training curriculum that is designed to meet you where you are. It's structured to provide you with the necessary skills and tools to help you succeed. If you put in the hard work, you can succeed.



Helping people is what we're all about.







## A company that cares

We consider ourselves challengers, dreamers and go-getters. Our commitment to helping people pursue possibilities has never been stronger. Together, we guide clients forward with courage and wisdom — and support them in making the choices that can lead to a fulfilling life — with our financial professionals as the cornerstone of our success.

We believe in teamwork, collaboration and rewarding hard work. Our culture is one of inclusion, continuous learning and professional excellence — a culture where financial professionals can thrive. Your ambition, independence and individuality are what make you who you are — and they also make us who we are. That's why we offer so many ways to strengthen relationships with colleagues, invest in yourself, be a trusted resource to clients and give back to the community.

### **Equitable Advisors**

#### **Experience**

We've gained respect as one of America's leading financial services companies, building on what's proven and pursuing what's possible. Trust comes with experience.

#### Committed to your growth

We support your professional development through mentoring, learning and development courses, professional associations, yearly summits and more. Together, we take pride in our name — and in living up to all that it stands for — every day.

### A competitive benefits package

#### You can expect:

- Health and dental coverage packages
- Vision care coverage
- Stock purchase program
- 401(k) plan (including a company-paid, profit-sharing feature)

Become a financial professional and discover the rewarding feeling of making a difference. Visit equitable.com/advisor-careers to learn more and apply.

- 1 cnbc.com/2022/05/03/money-decisions-by-women-will-shape-the-future-for-the-united-states.html.
- 2 Women and wealth: How to build a more prosperous future. November 30, 2021. azbigmedia.com/business/women-and-wealth-how-to-build-a-more-prosperous-future/.
- 3 The job market for financial advisors in the United States. careerexplorer.com/careers/financial-advisor/job-market/.

Securities offered through Equitable Advisors, LLC (NY, NY (212) 314-4600), member FINRA, SIPC (Equitable Financial Advisors in MI & TN). Investment advisory products and services offered through Equitable Advisors, LLC, an SEC-registered investment advisor. Annuity and insurance products offered through Equitable Network, LLC. Equitable Network conducts business in CA as Equitable Network Insurance Agency of California, LLC; in UT as Equitable Network Insurance Agency of Utah, LLC; and in PR as Equitable Network of Puerto Rico, Inc. Equitable participates in the E-Verify program. Equitable Advisors, LLC is an Equal Opportunity Employer M/F/D/V.

GE-2898343.2 (8/22) (Exp. 8/24) | G1845162 | Cat. #140145 (8/22)

