



Our legacy  
with the LGBTQ+  
community



EQUITABLE  
ADVISORS

# The tools to succeed

When you succeed, so does our company, and our clients. That's why as a financial professional, you get powerful support and resources to help you grow your business and provide the right strategies to your clients. In addition, you'll have access to a wide array of advanced learning resources and professional development programs.

## We invest in our team members by offering:

- Training and support
  - **Annual Diversity Summit:** LGBTQ+-specific breakouts and sessions to promote inclusion across all diversity segments.
  - **Annual LGBTQ+ Breakout Session at the National Leaders Forum (NLF),** a recognition conference for top financial professionals: Sharing best practices and networking opportunities.
  - **LGBTQ+ Field Advisory Council:** A peer-advisor community resource for all.
  - **Online Equitable Advisors University:** Courses dedicated to training financial professionals on strategies for the LGBTQ+ community.
- Work/life integration
- Diverse work environment
- Open "I can be me" culture of inclusion
- High earnings potential
- Hands-on management
- Tuition refund program for professional designation
- National and local ongoing training
- Advancement and management opportunities
- Open architecture of products and services

**We serve our clients by working to empower our financial professionals to be successful. Are you ready to empower yourself?**

# Equitable and the LGBTQ+ community

Our commitment to diversity and inclusion has helped define the Equitable brand, and has helped make us a leader in the financial services industry.

**Our support of the LGBTQ+ community resonates through our achievements and actions, such as:<sup>1</sup>**

- **Human Rights Campaign Corporate Equality Index:** A perfect score of 100 every year since 2014.
- **Amicus Brief:** Equitable joins Amicus Brief in 2019 to support LGBTQ+ employees.
- **Ally Program:** A community of Equitable colleagues who advocate for and support the LGBTQ+ population.
- **Charlotte Pride and CNY Pride Sponsorship**
- **Diversity Grant Funding:** To support financial professionals in their communities
- **Equitable Pride:** An employee resource group, fostering diversity, appreciation and camaraderie.
- **Transgender transition** health coverage
- **Updated Adoption Assistance Policy** for financial professionals/employees
- Employee Assistance Program — Therapy options

## Standing together

The LGBTQ+ community has made huge strides in recent years, and Equitable has been cheering every step of the way. Inclusion is how we do business, and we have stood with our LGBTQ+ employees, clients and families for generations. There is plenty of progress yet to be made, and we want to be part of it! And that means having the right team to help us get there.

Helping empower clients to live better lives is at the heart of all we do. That's why we want our workforce to be as diverse as the families we serve. To truly help members of the LGBTQ+ and other communities live better lives, we need to have more than the top-notch professional guidance and robust financial strategies we are known for. **We also need you.**

<sup>1</sup> These refer specifically to Equitable Financial Life Insurance Company.

Are you ready to be part of that conversation and to help find solutions? While helping others prepare for their futures, you can also build your own.

Contact us today.

Visit [equitable.com/advisor-careers](https://equitable.com/advisor-careers) to talk more about your career with us.



# Why become a financial professional

**Our culture is one of inclusion, continuous learning and professional excellence. Together, we guide clients forward and support them in making the choices that lead to a fulfilled life. Yet, only 24% of LGBTQ Americans currently work with a financial advisor.<sup>2</sup> Are you ready to help change that?**

## Beyond stereotypes

The diversity in the definition of family is just as diverse as who a financial professional is. This career isn't just for those with degrees in finance or economics. We are looking for candidates with:

- Good networking skills
- The ability to adapt to change
- An entrepreneurial spirit
- A desire to help others

**If you are ready to help others set and achieve their goals, and adapt to new challenges with personalized financial strategies, you may have a great opportunity before you at Equitable Advisors.**

<sup>2</sup> The Retirement Confidence Survey, 2022 Employee Benefit Research Institute.



## Two questions we never stop asking:



How can we protect more families?



How do we reach more people?

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